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field sales manager

Posted by: AHS Altimate Home Solutions Inc.

Posting date: 28-Aug-2024 **Closing date:** 24-Feb-2025

Education: High School Certificate

Language: English

Job location: Saint John

Salary: \$25 Per Hour

Years of Experience: 1 year

Vacancy: 1

Job Type: Full Time

Job id: DISJ2269676

Job description:

Job Duties:

- Conduct performance reviews
- Plan and control budget and expenditures
- Work with the marketing department to understand and communicate marketing messages to the field
- Determine strategic planning related to new product lines
- Establish organizational policies and procedures in relation to sales
- Lead sales team in building relationships with business clients and manage negotiations of sales contracts
- Plan, direct and evaluate the activities of sales departments in commercial, industrial, wholesale and retail and other establishments
- Assign, co-ordinate and review projects and programs
- Provide customer service
- Organize and maintain inventory

Requirements:

- Minimum 1 years experience
- Bachelor's degree.
- Time management, organization skill, teamwork skill.
- Focus on and pay attention to detail.
- Work under pressure.

Benefit:

- Competitive wage at \$25 per hour.
- Opportunities for career growth and advancement.
- Stable, employment full-time 40 hours a week.
- Overtime will be paid at 1.5 times the regular after 8 hours/day and 40 hours/week.
- Vacation pay will be paid at 4% of basic wage.