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## Corporate sales manager

**Posted by:** International Rubber Products Ltd.

**Posting date:** 17-Jun-2024      **Closing date:** 14-Dec-2024

**Education:** College, CEGEP or other non-university certificate or diploma from a program of 3 months to less than 1 year

**Language:** English

**Job location:** Edmonton

**Salary:** \$56.50 Per Hour

**Years of Experience:** 1 year

**Vacancy:** 1

**Job Type:** Full Time

**Job id:** DISJ5540510

## Job description:

### Overview

### Languages

English

**Education**

College/CEGEP  
or equivalent experience

**Experience**

7 months to less than 1 year

**Responsibilities**

**Tasks**

- Arrange training for staff
- Conduct performance reviews
- Plan and control budget and expenditures
- Work with the marketing department to understand and communicate marketing messages
- Determine strategic planning related to new product lines
- Establish organizational policies and procedures in relation to sales
- Lead sales team in building relationships with business clients and manage negotiations
- Organize regional and divisional sales operations
- Plan, direct and evaluate the activities of sales departments in commercial, industrial, and government markets
- Assign, co-ordinate and review projects and programs

**Supervision**

No supervision responsibility

**Experience and specialization**

**Computer and technology knowledge**

- MS Office
- MS Windows

**Area of work experience**

Marketing

## Additional information

### Work conditions and physical capabilities

- Attention to detail
- Fast-paced environment
- Tight deadlines
- Work under pressure
- Work with minimal supervision

### Own tools/equipment

- Cellular phone

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## Employment groups

This employer promotes equal employment opportunities for all job applicants, including

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**How to apply**

**By email**

[rpresumes7@gmail.com](mailto:rpresumes7@gmail.com)

### **How-to-apply instructions**

Here is what you must include in your application:

- References attesting experience
- Cover letter